



# Datamatics Delivers 57% Cost Savings

in Accounting & Bookkeeping for a  
Leading Chartered Accountancy Practice

## About the Client:

*The client is an indigenous full-service Chartered Accountancy Practice based in Ireland. The client specializes in providing a comprehensive range of business support and advisory services to domestic as well as foreign entities operating out of Ireland.*

## Overview:

At the verge of Brexit, the client was poised for a multi-fold growth. To achieve their business growth targets, they identified a few critical success factors -



Additional staff  
numbers to handle  
surplus capacity



Quick Recruitment  
Process and TAT  
(Turnaround Time)



Efficient Accounts  
Production and  
Payroll services



Proficient Bookkeeping  
and Accounts  
Production services

## Business Challenges:

*The client was looking for an efficient business partner to accelerate their hyper-growth trajectory.*

They needed to outsource some business-critical functions to a reliable offshore partner, to focus on the core business growth. The outsourcing partner was required to help them in the following areas -



Managing 95% of their total volumes for payroll processing



Enabling complete outsourcing operations in 3-6 months



Knowledge transfer and business continuity



Scalability and flexibility



Timely reporting and compliance

## Datamatics Solution:

Since the partnership began in 2019, Datamatics team has grown into 10 FTEs (full-time equivalent).

*Through our outsourcing services, we have been able to impact the client's profitability positively and deliver phenomenal business growth.*

We used the following business levers to deliver growth -



A scalable and flexible model to manage and match client's requirements



In-house domain expertise and experience helped contain training and mentoring costs



Upskilled and cross-trained agents on Accounts Production and Bookkeeping processes



Best practices to streamline processes and eliminate bottlenecks



For more information, contact [marketing@datamaticsbpm.com](mailto:marketing@datamaticsbpm.com)

### About Datamatics Business Solutions Limited (DBSL)

Datamatics Business Solutions is a technology-driven outsourcing partner for leading global enterprises. With our technology enabled CPA services, we help CPA firms achieve their business goals with absolute ease.

With a perfect balance of a highly scalable and secure ecosystem comprising of some of the most acclaimed accounting & ERP software and human ingenuity to go with, we have been able to retain 100% of our client in over a decade of our operations.

[www.datamaticscpa.com](http://www.datamaticscpa.com)

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16,203+  
7,410+  
4,991+  
2,007+

## Business Gains:

*Through our outsourcing services, our client was able to achieve business gains -*



More than 57% staff cost reduction



7X Growth in outsourced Accounts Production & Bookkeeping service



Offshored ~95% of the total Payroll processing with over 1500 payslips



Gained a stable and scalable business model for future growth plans